



CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: June 10, 2008

TO: Mayor and Councilmembers

FROM: Administration Division, Airport Department

SUBJECT: Sole Source Vendor For T-Hangar Relocation

RECOMMENDATION:

That Council approve Pacific West Steel, Inc., as the sole source vendor to relocate up to 19 Port-A-Port T-Hangars at the Airport.

DISCUSSION:

On February 3, 2004, City Council approved a Lease Agreement (Lease No. 21,267, Ordinance No. 5306) between the City of Santa Barbara and Mercury Air Center-Santa Barbara, Inc. (now known as Atlantic Aviation), for the operation of a fixed base operation (FBO) at the Santa Barbara Airport.

This lease included various parcels of ramp and facilities. Recognizing that some of the ramp space would be needed in future years for the construction of the Airline Terminal Improvement project, the City included a provision, Article 2. Lease; Leasehold Premises, Paragraph D. Reservation of Right to Recover Ramp Space, subparagraph (4) which states in part: "If City's recovery of possession of ramp space on the Premises requires the relocation of Lessee's T-hangars, City shall pay all costs reasonably associated with the relocation of the T-hangars." These T-hangars are "port-a-port" hangars and are movable.

To locate a vendor with experience and ability to move these Port-A-Port T-hangars, staff conducted a search for qualified firms, specifically in California, and the only firm located was Pacific West Steel, Inc. This is the only company specifically authorized and recommended by Port-A-Port, Inc. to relocate their hangars. Pacific West Steel acquired from Port-A-Port, Inc. in 1989, their specialized relocation equipment, designed specifically for relocating their portable line of aircraft hangars.

A competitive bid process would not be beneficial and would result in delays and no other authorized bidders in California. The relocation of the T-hangars is time sensitive inasmuch as the Airline Terminal Improvement construction project will begin in July with ramp replacement and widening of Taxiway B and the T-hangars must be relocated prior to the start of construction.

The cost to relocate up to 19 T-hangars of various sizes is \$43,700 and a purchase order has been issued so that we could schedule a reserve date to move the T-hangars subject to Council's approval. There is a possibility that not all existing 19 T's can be relocated, so the cost could be less.

BUDGET/FINANCIAL INFORMATION:

The cost to relocate up to 19 T-hangars of various sizes on the airfield is \$43,700 and funds are available in the Airport Capital Fund.

PREPARED BY: Hazel Johns, Assistant Airport Director

SUBMITTED BY: Karen Ramsdell, Airport Director

APPROVED BY: City Administrator's Office